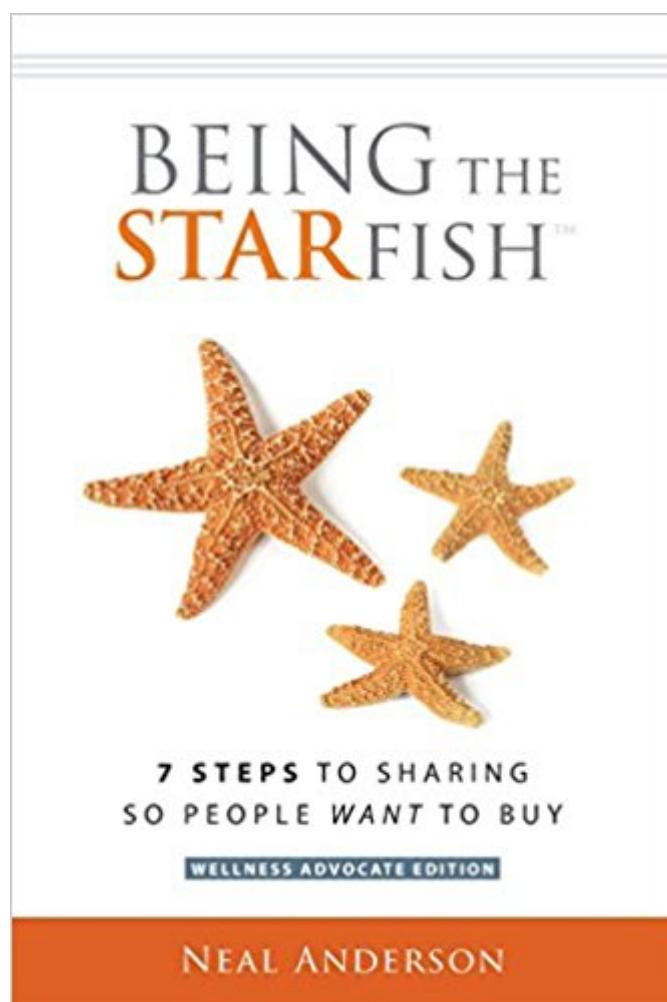


The book was found

Being The STARfish: 7 Steps To Sharing So People Want To Buy



Synopsis

If you put the insights in this book into motion, you will love what you do as a wellness advocate, and unquestionably you will become successful and significant. But the greatest payoff is this: You will be changed. You will discover that the path to financial freedom lies not in selling but in sharing, and that living your dream begins when you start helping other people live theirs. You will trade the mindset of a SELLfishâ€¢ for the lifestyle of a STARfishâ€¢ â€¢and for you and many, many others, that transformation will have an impact beyond anything you can imagine. The road to success is mapped out for you clearly in these pages. Itâ€¢s no secretâ€¢ not anymore. Youâ€¢re about to discover â€¢ The vital link between action and purpose â€¢ How to â€¢ control the controllablesâ€¢ â€¢ How you can remove the pressure so that people love buying from you â€¢ The all-important Share Cycleâ€¢ â€¢ and how to master its 10 indispensable steps â€¢ Proven, no-pressure ways to defuse customer challenges â€¢ And much more

Book Information

Paperback: 144 pages

Publisher: CreateSpace Independent Publishing Platform; 1st edition (December 12, 2014)

Language: English

ISBN-10: 1505495482

ISBN-13: 978-1505495485

Product Dimensions: 6 x 0.4 x 9 inches

Shipping Weight: 9.6 ounces (View shipping rates and policies)

Average Customer Review: 4.7 out of 5 stars 151 customer reviews

Best Sellers Rank: #36,121 in Books (See Top 100 in Books) #58 in Books > Christian Books & Bibles > Christian Living > Business & Professional Growth #131 in Books > Business & Money > Marketing & Sales > Sales & Selling #490 in Books > Business & Money > Small Business & Entrepreneurship

Customer Reviews

Excellent resource. Must have for sales teams. This is the culture and systems that I want to duplicate and create for my team. We'll be using this for all of our team training.

Great book for any Wellness Advocate to read! I love having a book specifically directed at doTERRA WA's, not just MLM's in general, since doTERRA is very different than the rest. READ

this if you're a builder, or thinking about it!

I love this book! It takes so much pressure off of me and lets me know there is such a better way to do things. I was all in in the first 4 pages!!! It is so detailed, positive and encouraging. Great read and a must to help grow yourself and your business.

This book is vital for anyone who wants to set up a successful dōTERRA business. It guides you through the network marketing strategies that create heart-felt connections with potential customers, reminding you that when your focus is on genuinely helping others everyone benefits.

A must have for anyone wanting to become a doTERRA wellness advocate and build a business the right way. Easy to read, practical, with great self development elements. Full of encouragement and know how. Ready to reread it again!

I know Neal personally - He's my sales coach - and he is fabulous at what he does. He is passionate about helping others build direct marketing businesses, and it shows in this book. Neal and his wife are at the top of sales within their own direct marketing business, so his advice comes from experience. Add on to that well over 50,000 phone calls and sales discussions door-to-door and through his sales career, and you have an author who knows and practices what he writes about.

If you are in any type of sales, this is a great resource for learning how to listen to others so you can provide the best customer experience.

Love this book! It makes sharing with others simplified. It is a great tool to give to those who want to build a network marketing business. Neal does a great job of explaining the importance of listening and serving others.

[Download to continue reading...](#)

Being the STARfish: 7 Steps to Sharing so People Want to Buy Horizon (The Sharing Knife: Vol. 4) (Library Edition) (Sharing Knife (Audio)) The Sharing Knife, Vol. 3: A Passage (Sharing Knife Series, Book 3) The Sharing Knife, Vol. 2: Legacy (The Sharing Knife Series, Book 2) The Sharing Knife, Vol. 1: Beguilement (Sharing Knife Series, Book 1) 7 Steps to Buying a Yacht: How to buy a new or used yacht without making expensive mistakes (7 Steps to Sailing Book 1) The Starfish and

the Spider: The Unstoppable Power of Leaderless Organizations Starfish (Let's-Read-and-Find-Out Science) Summary: The Starfish and the Spider: Review and Analysis of Brafman and Beckstrom's Book Starfish Sisters Buy 'Hot' Franchises without Getting Burned: A How to Franchise Guide: Helping You Make the Best Decision When You Buy a Franchise To Buy or Not to Buy: Why We Overshop and How to Stop HOW TO BUY A USED CAR: A Complete Guide from Start to Finish On How To Buy A Used Car; FROM THE PERSPECTIVE OF AN EXPERIENCED LICENSED CAR DEALER Buying Checklist Included Gerry Frank's Where to Find It, Buy It, Eat It in New York (Gerry Frank's Where to Find It, Buy It, Eat It in New York (Regular Edition)) How to Analyze People: Human Psychology Read People Instantly, Read Body Language and Know What People Want, How to Read Minds What Women Want, Dating Advice For Men: 7 Steps to Win a Woman's Heart, Become a Man that Women Can't Resist, Proven Steps to Bed a Woman of Your Dreams (+FREE Book Inside) Hey Kid, Want to Buy a Bridge? #11 (Time Warp Trio) Ask: The Counterintuitive Online Method to Discover Exactly What Your Customers Want to Buy...Create a Mass of Raving Fans...and Take Any Business to the Next Level Ask: The Counterintuitive Online Formula to Discover Exactly What Your Customers Want to Buy...Create a Mass of Raving Fans...and Take Any Business to the Next Level Look Into My Eyes You Want To Buy Me Tacos: Back To School Composition Notebook, 8.5 x 11 Large, 120 Pages College Ruled (Back To School Journal)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)